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## A Berkshire Hathaway Company

June 22, 2015

Re.: Installation of Johns Manville's Formaldehyde-free Fiber Glass Batt Insulation

Dear Valued Customer,

Johns Manville continually strives to improve our products and options for our customers. JM does not have a certified installer certification program for our fiber glass building insulation products. Johns Manville relies on the expertise of the installer to ensure the proper securing of the batt insulation.

Johns Manville recommends that its formaldehyde-free fiber glass batt insulation products be installed according to three recognized guidelines cited by the North American Insulation Manufacturers Association (NAIMA).<sup>1</sup> The securement techniques include face-stapled, inset-stapled, and friction-fit. For Unfaced or Tabless batts, the most common installation technique is for the batts to be friction-fit between the stud cavities. Fiber glass insulation batts are sufficiently low in density and have enough resiliency to support themselves in the wall cavity without compression or settling; and no fastening is required if the insulation material is held in place on all four sides and fills the wall cavity. If the fiber glass batts are not held in place on all four sides, mechanical securements are necessary to hold the insulation in the cavity and prevent the insulation from falling out of the wall cavity over time. This may be in the form of clips, insulation supports, wire lacing, or other materials that holds the insulation into the stud cavity.

JM has always endeavored to give customers the information necessary to make the best choice for their situation. Please feel free to contact your local Johns Manville Sales Representative for availability and additional information on these and all our Johns Manville insulation products or visit the Johns Manville website: <a href="http://www.jm.com">http://www.jm.com</a>.

<sup>1</sup>NAIMA, Recommendations for Installation in Residential and Other Light-Frame Construction, Fiber Glass Building Insulation, BI 402, 7/14

Sincerely,

Renee Luka Johns Manville

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Technical Support Representative

303-978-5280