

IMPROVEMENTS TO JOHNS MANVILLE SAFB MINERAL WOOL INSULATION

Johns Manville is excited to announce significant improvements we are making to our Johns Manville SAFB Mineral Wool insulation. These improvements will be implemented throughout the remainder of 2017. Here is what you can expect in the coming weeks and months:

IMPORTANT CHANGES

1. More robust product with improved integrity and rigidity
2. Improved packaging
 - Product specific detail will be found on bag label (pictured below)
3. Optimized packaging configuration (details found in chart on page 2)
 - Most thicknesses will have more square feet per bag and per truck
 - 2" & 3" thickness will have fewer square feet per bag and per truck



BENEFITS

- Improved handling for easier installation
- More durable packaging with individual bag labels
- Significant compression packaging advantage over the competition (details found in chart on page 2)
 - More square feet per truckload and more inventory per square foot of space, saving on warehouse, handling, and shipping costs

TIMING

- These changes are being implemented immediately, but due to existing inventory, the timing of when each new SKU transitions will vary
 - Some products will be available as early as September 2017
 - Please work with your Johns Manville Territory Manager or Customer Service Advocate for updates and specifics as we work through this transition

PRODUCT AVAILABILITY LIST

SAFB Size		Item Order #	Product #	Bags per Unit/ Sleeve	Sq Ft per Bag/Roll	Bags per TL	JM Sq Ft/ Truck	ROXUL® Sq Ft/ Truck	Thermafiber® Sq Ft/ Truck
1.5" x 16" x 48"	Current	MW1516	90020833	3	74.67	468	34,946		
	New	MW1516-A	90025999	4	96.00	624	59,904	29,952	39,936
1.5" x 24" x 48"	Current	MW1524	90020838	3	112.00	312	34,944		
	New	MW1524-A	90026000	4	144.00	416	59,904	39,936	39,936
2.0" x 16" x 48"	Current	MW216	90021832	4	106.66	624	66,556		
	New	MW216-A	90026002	4	74.67	624	46,594	26,624	37,440
2.0" x 24" x 48"	Current	MW224	90021833	4	160.00	416	66,560		
	New	MW224-A	90026003	4	112.00	416	46,592	29,952	29,952
2.5" x 16" x 48"	Current	MW2516	90020841	5	42.60	780	33,228		
	New	MW2516-A	90026004	4	64.00	624	39,936	19,968	29,952
2.5" x 24" x 48"	Current	MW2524	90020842	5	64.00	520	33,280		
	New	MW2524-A	90026005	4	96.00	416	39,936	24,960	24,960
3.0" x 16" x 48"	Current	MW316	90021834	5	64.00	780	49,920		
	New	MW316-A	90026006	4	53.33	624	33,278	19,968	24,960
3.0" x 24" x 48"	Current	MW324	90021835	4	96.00	416	39,936		
	New	MW324-A	90026007	4	80.00	416	33,280	19,968	19,968
3.5" x 16" x 48"	Current	MW3516	90020847	5	32.00	780	24,960		
	New	MW3516-A	90026008	4	42.67	624	26,626	16,640	19,968
3.5" x 24" x 48"	Current	MW3524M	90020848	5	48.00	520	24,960		
	New	MW3524M-A	90026009	4	64.00	416	26,624	17,472	19,968
4.0" x 16" x 48"	Current	MW416	90020857	5	26.70	780	20,826		
	New	MW416-A	90026010	5	32.00	780	24,960	13,312	17,472
4.0" x 24" x 48"	Current	MW424	90020858	5	40.00	520	20,800		
	New	MW424-A	90026011	5	48.00	520	24,960	14,976	14,976
5.0" x 16" x 48"	Current	MW516M	90020862	5	21.30	780	16,614		
	New	MW516M-A	90026012	4	32.00	624	19,968	9,984	14,976
5.0" x 24" x 48"	Current	MW524M	90020863	4	32.00	416	13,312		
	New	MW524M-A	90026013	4	48.00	416	19,968	12,480	12,480
6.0" x 16" x 48"	Current	MW616	90020864	5	16.00	780	12,480		
	New	MW616-A	90026014	5	21.33	780	16,637	9,984	12,480
6.0" x 24" x 48"	Current	MW624	90020865	5	24.00	520	12,480		
	New	MW624-A	90026015	5	32.00	520	16,640	9,984	9,984

Thank you for your patience and cooperation as we implement these improvements to our mineral wool product line. Following the launch of JM CladStone™ Water & Fire Block mineral wool insulation, our improved SAFB continues Johns Manville's commitment to the rapidly growing mineral wool market. Please stay tuned over the coming months as Johns Manville will be providing more information on these important innovations.

Visit our website at www.JM.com or call **800-654-3103** | Building Insulation Division P.O. Box 5108 | Denver, CO 80217-5108

Technical specifications as shown in this literature are intended to be used as general guidelines only. Please refer to the Safety Data Sheet and product label prior to using this product. The physical and chemical properties of Formaldehyde Free™ fiberglass insulation listed herein represent typical, average values obtained in accordance with accepted test methods and are subject to normal manufacturing variations. They are supplied as a technical service and are subject to change without notice. Any references to numerical flame spread or smoke developed ratings are not intended to reflect hazards presented by these or any other materials under actual fire conditions. Check with the Regional Sales Office nearest you for current information.

All Johns Manville products are sold subject to Johns Manville's standard Terms and Conditions, which includes a Limited Warranty and Limitation of Remedy. For a copy of the Johns Manville standard Terms and Conditions or for information on other Johns Manville thermal insulation and systems, visit www2.jm.com/terms-conditions or call (800)654-3103.

