INSULATION



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www.kingspaninsulation.ca

November 15, 2021

Dear Valued Kingspan Customer,

Due to the continued escalation of raw materials, labor rates and global supply chain challenges, Kingspan Insulation will be increasing North American prices on the following products:

| Product | Percent Increase |
|----------------------------------------|------------------|
| Kingspan GreenGuard® XPS | 15% |
| Kingspan CertiFoam® XPS | 15% |
| Kingspan GreenGuard® LG XPS | 10% |
| Kingspan GreenGuard® Building Wraps | 10% |
| Kingspan GreenGuard® Tapes & Flashings | 10% |

The increase applies to all new orders shipping on or after December 22, 2021. Kingspan Insulation reserves the right to limit order quantities for all orders placed prior to the price increase. All existing job quotes will managed on an individual basis.

<u>Freight Surcharge Policy:</u> All Kingspan customers will be subject to the following freight surcharges effective December 22, 2021.

| | Less Than Truckload | Full Truckload |
|-------------------|---------------------|----------------|
| Freight Surcharge | \$200 | \$300 |
| Drop Charge | \$150 | NA |
| Total Surcharge | \$350 | \$300 |

Freight charges for Tape &Flashing orders that are less than \$2,500 are \$25 per case.

Thank you for your continued support of Kingspan Insulation products. Your Kingspan representative will be in touch with you to answer any questions that you may have.

Sincerely,

Kevin Cutler Sales Director

Kingspan Insulation North America