

September 30, 2021

Dear Valued Customer,

Global weather and economic events continue to impact the polyurethanes industry. Last month, Hurricane Ida ripped through Louisiana, leaving much devastation in its wake, and knocking out power for thousands of homes and businesses. More recently, China implemented a manufacturing shut down, further impacting supply.<sup>1</sup>

These events have had specific impacts on the polyurethane's industry such as:

- 1) A major blowing agent manufacturer declared Force Majeure
- 2) A major catalyst and surfactant manufacturer declared Force Majeure
- 3) Increasing scarcity of Flame retardants, such as TCPP and TEP, as China curbs production

These new events compound the existing raw material landscape which had already been tight on polyols, catalysts, titanium dioxide<sup>2</sup> and MDI. Freight availability both on imports of raw material and truck drivers for delivery remains challenging as we head into the 4<sup>th</sup> quarter.

The overall impact of these events is additional raw material constraints and increased costs. With this, Huntsman Building Solutions will implement a 15% increase for all foam products and a 25% increase in roof coatings effective November 1<sup>st</sup>, 2021.

We appreciate your understanding and remain ready to assist you in supporting your business with world-class products, technical support and service. If you have any questions, please do not hesitate to reach out to your Huntsman Building Solutions territory manager.

Best Regards,

Simon Baker President

**Huntsman Building Solutions** 

<sup>&</sup>lt;sup>2</sup> <u>Titanium Prices to Keep Elevated on Production Shortages and Rising Demand from the Paint and Aerospace Industries</u>



<sup>&</sup>lt;sup>1</sup> Bejing Pressures Top China Manufacturing Hub to Curb Power Use