



October 23, 2020

Dear Valued Customer,

Effective with shipments on or after **January 15, 2021**, Knauf Insulation will increase prices 5% on all Insulation Board products. List pricing will be increased 5% on the full product range of Insulation Board products with ECOSE Technology.

In an effort to maintain desired service levels, Knauf Insulation reserves the right to limit purchase quantities, based upon historic purchase levels, prior to the January 15, 2021 price increase date.

Thank you for your continued support of Knauf Insulation. We very much value your business and are committed to changes that enhance the market for energy efficiency.

Sincerely,

Fabio Staffolani
VP - Sales,
Residential and Light
Commercial

Nathan Walker
VP – Sales