



August 10, 2020

Dear Valued Customer,

Knauf Insulation is announcing a price increase on all Residential and Light Commercial Products effective with shipments on or after September 18, 2020. List pricing will be increased per the following guidelines:

Residential and Light Commercial	% Increase
EcoBatts™	4%
EcoRolls™	4%
Manufactured Housing Products	4%
Inner-Safe™ Batts	4%
Basement Wall Insulation	4%
All Loose Fill Insulation Products	4%

In an effort to maintain desired service levels, Knauf Insulation reserves the right to limit purchase quantities, based upon historic purchase levels, prior to the September 18, 2020 price increase date.

The price increase will be implemented through new list prices. If you have any questions about the implementation of this increase, please contact your Knauf Territory Manager.

Thank you for your continued support of Knauf Insulation. We very much value your business and are committed to changes that enhance the market for energy efficiency.

Sincerely,

Fabio Staffolani
VP - Sales,
Residential and Light
Commercial

Nathan Walker
VP – Sales