

INSULATION



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October 19, 2018

Dear Valued Kingspan Customer,

Effective November 19, 2018 Kingspan Insulation will increase North American prices on **GreenGuard**[®] XPS Insulation Board, **GreenGuard**[®] Building Wraps and **GreenGuard**[®] Fanfold Underlayment. The price increase is a result of the continued cost escalation of raw materials.

Prices will increase as follows:

GreenGuard [®] XPS Insulation Board	7%
GreenGuard [®] Building Wrap	5%
GreenGuard [®] Fanfold Underlayment	4%

The increase applies to all orders received on or after November 19, 2018. Orders placed before this date must be for immediate shipment.

Your Kingspan sales representative will contact you over the next few days to communicate the new prices. Kingspan Insulation reserves the right to limit the quantity of material purchased in advance of the increase.

Thank you for your ongoing support of *Kingspan* **GreenGuard**[®] products, we truly appreciate your understanding and look forward to continued business together.

Sincerely,

Kevin Cutler
Director, Sales & Marketing
Kingspan Insulation North America