

October 24, 2018

Dear Valued Insulation Customer:

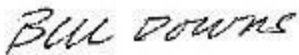
CertainTeed is announcing a price increase on all residential and commercial insulation products effective with shipments on and after January 7, 2019.

Sustainable Insulation including SpeedyR™ & EasyTouch™ <ul style="list-style-type: none">All Building Insulation R-Values	12%
FSK & PSK Batts and Rolls	12%
Manufactured Housing Insulation	12%
CertaPro™ Commercial Batts	12%
Basement Wall Insulation	12%
All Loosefill Products	12%

We anticipate a spike in demand for insulation products in December, and carrier availability continues to remain constrained. In order to ensure no service interruptions during this period, we strongly recommend that you place orders with firm specifications as soon as possible. All orders shipped on or before January 6, 2019 will receive current pricing.

Thank you for your continued cooperation and support.

Sincerely,



Bill Downs
Vice President, Residential & Commercial Sales
Insulation Group