

Owens Corning Sales, LLC  
One Owens Corning Parkway  
Toledo, Ohio 43659  
419.248.8000



February 19, 2018

Dear Owens Corning™ Insulation customer,

Owens Corning Sales, LLC (“Owens Corning”) will increase its prices **9%** in the United States on all **Loosefill insulation products effective with shipments on or after March 26, 2018.**

Due to continued strong demand, Owens Corning will continue planned availability for Loosefill products at least through **May 31, 2018.** Please contact your Owens Corning sales representative to discuss what monthly Loosefill volume will be made available to you. We are asking for orders of Loosefill products to be placed for the April through June time period as described in the following table:

Shipping timeframe for Loosefill Products	Order by date
April 1 through April 30, 2018	Orders must be placed by Monday, April 9, 2018
May 1 through May 31, 2018	Orders must be placed by Tuesday, May 8, 2018

To avoid any confusion, should we change prices on any other insulation products, we will do so through a separate communication.

Order confirmations for full truckload orders with an assigned ship date prior to March 26, 2018, will receive current pricing. Less-than-full truckload orders subject to consolidated shipping on or after March 26, 2018 will receive the increased price. We will maintain fuel surcharges per the previously released schedules.

New price sheets will be issued by March 12, 2018, and your area sales manager will review the updates with you. Please reach out to your Owens Corning sales representative should you have questions.

Thank you for your continued support of Owens Corning.

Sincerely,

A handwritten signature in black ink, appearing to read "Mike Swift", written in a cursive style.

Mike Swift  
Vice President  
North America Building Insulation