

March 23, 2018

Dear Valued Insulation Customer:

CertainTeed is announcing a price increase on all residential and commercial insulation products effective with shipments on and after May 7, 2018.

Unfaced & Faced Batts & Rolls

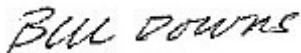
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| Sustainable Insulation including SpeedyR™, EasyTouch™ <ul style="list-style-type: none">All Building Insulation R-values | 9% |
| FSK & PSK | 9% |
| Manufactured Housing Insulation | 9% |
| CertaPro™ Commercial Batts | 9% |
| Basement Wall Insulation | 9% |

We anticipate a spike in demand for insulation products in April so in order to ensure no service interruptions during this period we strongly recommend that you place orders with firm specifications as soon as possible. All orders shipped on or before May 6, 2018 will receive current pricing.

In addition, fuel surcharges will remain in effect at prior announced levels.

Thank you for your continued support. If you have additional questions, please contact your local territory manager.

Sincerely,



Bill Downs
VP Residential & Commercial Sales
Insulation Group