

March 1, 2018

Dear Valued Insulation Customer:

CertainTeed is announcing a price increase on all premium blowing wool insulation products effective with shipments on and after April 1, 2018.

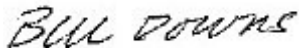
Blowing Wool

| | |
|------------------------------------|-----|
| InsulSafe® SP Premium Blowing Wool | 10% |
| OPTIMA® Blowing Insulation | 10% |
| TrueComfort | 10% |

We anticipate continued increase in demand for product and carrier availability continues to remain constrained. In order to ensure minimal service interruptions during this period, we recommend that you place orders with firm specifications by close of business Friday, March 16, 2018. All orders shipped on or before March 31, 2018 will receive current pricing. Please contact your local CertainTeed Territory Manager should you have any additional questions.

Thank you for your continued support.

Sincerely,



Bill Downs

Vice President, Residential & Commercial Sales
Insulation Group